

Roberto Urrutia Beaskoa
Calle San Roke, nº1 – 3º izquierda
48300 – Gernika-Lumo - Bizkaia

Gernika, XX of XX, XXXX

Asunto: **COVER LETTER - ROBERTO URRUTIA BEASKOA**

My name is Roberto Urrutia. I am an executive in the industrial sector, in which I have developed my almost 35 years of professional life. I have worked in the petrochemical, chemical, food, packaging and metallurgical sectors.

With 25 years of experience in managerial positions, the last 15 have been as Managing Director of various large and small, family and multinational, international and local companies.

I am a person with experience in management, in the transformation and implementation of processes, in the professional management of organizations, and with a strong strategic orientation, including the opening of new markets and setups in destination, both nationally and internationally. The latter has allowed me to reach a level of English close to bilingual, as well as knowledge of French and other languages.

My management style is oriented to the establishment and development of the company's objectives, and based on the use of dashboards with management indexes that serve to compare reality with the budgets made, both quantitative and qualitative, through the application of action plans to achieve these objectives.

I stand out for my organizational, planning and leadership skills, as well as for being a rigorous manager. I have a great sense of teamwork, the development of people and the management of detail, which means a high involvement and loyalty to the values and objectives of the companies in which I develop my work.

I am an Industrial Engineer, and I have several postgraduate studies, including an MBA with a specialty in family business management.

Finally, I like projects that excite me, allow me to learn from others, and develop my professional skills and abilities, allow me degrees of freedom of action and in which I have an impact and influence on the development of my work and the organizations to which I provide my services.

Yours sincerely,

Roberto Urrutia Beaskoa
616910626 - roberto@robertourrutia.com